

# Sunshine Holidays

Paradise Studios and Apartments, Palma, Majorca

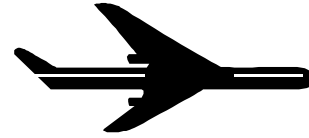
**Prices per person. Child – age between 2 and 16 years (inclusive).  
For infant under 2 years, total charge £50**

Price based on	Studio, 2 adults sharing			Apartment, 3 adults sharing			Early Booking Bonus per party (before 1 <sup>st</sup> March)	Add £20 UK departure tax per person
Holiday Number	SH2415			SH2416				
Board	Self Catering			Self Catering				
Departure Date on or between	Adult		1 <sup>st</sup> Child	Adult		1 <sup>st</sup> Child		
	7 nights	14	7/14	7	14	7/14		
01 May – 07 May	269	285	9	225	239	9	- £40	Other Children pay 1 <sup>st</sup> child price plus £50 per wk
08 May – 14 May	279	295	19	235	249	19	- £40	
15 May – 21 May	299	325	29	255	269	29	- £40	
22 May – 28 May	309	345	49	275	289	49	- £50	
29 May – 04 Jun	365	369	99	319	325	99	- £50	
05 Jun – 25 Jun	319	355	69	285	319	69	- £50	Prices based on Wed flights from Gatwick
26 Jun – 02 Jul	329	365	79	295	329	79	- £50	
03 Jul – 09 Jul	349	395	99	315	339	99	- £50	
10 Jul – 16 Jul	369	405	109	325	369	109	- £50	
17 Jul – 23 Jul	389	455	139	345	399	139	- £60	
24 Jul – 06 Aug	399	465	149	355	409	149	- £60	
07 Aug – 13 Aug	395	460	149	335	399	149	- £60	
14 Aug – 20 Aug	385	450	139	329	389	139	- £50	
21 Aug – 27 Aug	349	395	139	315	349	139	- £50	
28 Aug – 03 Sep	329	385	99	295	319	99	- £50	
04 Sep – 10 Sep	309	325	89	275	289	89	- £50	For flight supplements from other airports see table below
11 Sep – 24 Sep	299	315	79	265	279	79	- £50	
25 Sep – 01 Oct	279	299	9	255	275	9	- £40	
02 Oct – 22 Oct	259	279	39	245	269	39	- £40	
23 Oct – 31 Oct	299	309	99	265	265	99	- £40	
<b>Low Occupancy Supplements</b> (per party per night) applies only to apartments		<b>Apartments</b> When only 2 adults in party When only 1 adult in party		<b>Low</b> £12 £24	<b>Medium</b> £14 £26	<b>High</b> £16 £28		
<b>Dates of seasons:</b>				1/5 – 28/5 25/9 – 31/10	29/5 – 23/7 28/8 – 24/9	24/7 – 27/8		

**Maximum Occupancy** (excluding infants) **Studios** 4 people **Apartments** 6 people



# Flight Supplements



Supplements per person, including children but excluding infants

Airport	Day	Low Season	Medium Season	High Season
		1/5 – 28/5, 25/9 – 31/10	29/5 – 23/7, 28/8 – 24/9	24/7 – 27/8
Gatwick	Wed	-	-	-
	Sat	£5	£8	£10
Manchester	Wed	£28	£32	£43
	Sat	£35	£39	£49
Birmingham	Wed	£15	£24	£35
	Sat	£18	£28	£39
Newcastle	Wed	£31	£35	£37
	Sat	£33	£38	£41
Glasgow	Wed	£40	£45	£50
	Sat	£44	£49	£56

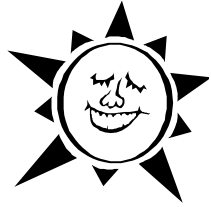
Remember to add £20 UK departure tax per person.

# Insurance

Sunshine Holidays have negotiated travel insurance with a reputable financial company. Brief details are given below. Full details available on request.

Summary of Cover (maximum amounts)		Premiums (including children and infants)	
Cancellation	£5 000	Duration of Holiday	Premium per person
Personal Accident	£30 000	1 to 5 days	£15
Hospital Charges	£600	6 to 10 days	£21
Baggage Loss/Delay	£1 500	11 to 20 days	£32
Other Emergencies	£5 000	21 to 60 days	£40





# Booking Form

Please enter details for your holiday and all passengers in your party.

**Holiday Number**  
**Departure Date**

**Airport**  
**No. of Nights**

Title	Surname	Initials	Age on day of travel	Basic Cost of Accommodation	Flight Supplement	Departure Tax	Insurance	Total Cost for passenger
			<b>Total</b>					

**Low Occupancy Supplement**  
**Early Booking Bonus**  
**Total Cost of Holiday**  
**Deposit**  
**Balance**

**Required Deposit**     **£50**     **per person**  
**Balance due**             **8**     **weeks before departure**



# Have a Holiday

Do you think we'll have enough for this holiday?

One week or two weeks?

About how much will it cost?

When shall we go?



What's the difference between a studio and an apartment?

What does low occupancy mean?

There are a lot of 'hidden' costs.

Where's the nearest airport?

Do we **have** to have insurance?



# Have a Holiday

## Assignment

Imagine that you have £2 000 to spend on a holiday for yourself and your family or a few friends. This assignment requires you to work out the cost and fill in a booking form for one or more holidays.

### Sunshine Holidays

The data sheet gives the information you need to book a holiday to the Paradise Studios and Apartments in Majorca.

- Decide
  - who you would like to take with you
  - how long the holiday should last
  - when you would like to go on holiday
  - which type of accommodation you would prefer
  - from which airport you would like to fly.
- Complete the booking form and find the total cost of the holiday, assuming you qualify for the Early Booking Bonus.  
*Show separately and clearly any calculations you carry out to help you complete the booking form. Check all your calculations.*
- Work out the total deposit for your party.  
Find also the balance outstanding and the date by which it would have to be paid.
- Does the £2 000 cover the cost of the holiday? If so, how much money would you have left? If not, how much extra money would you need?
- What percentage of the total cost of the holiday is due to
  - holiday insurance
  - flight supplements, including departure tax?
- Comment on your findings.

### A Holiday of Your Choice

What type of holiday would you really like?

Go to a travel agent and collect brochures including the types of holidays you prefer.

Decide on a holiday and fill in the booking form.

Calculate the cost of the holiday, showing your working clearly. Comment on your findings.

### Comparing Holidays

When deciding on a holiday people usually compare costs before coming to a final decision.

Carry out one of the following comparisons:

- Compare the cost of the same holiday in high and low season.
- Compare the cost of similar holidays in two different brochures.
- Compare the costs of two different types of holiday.



## Sample Questions

Use the *Sunshine Holidays Data Sheet*

<b>The Jones Family</b>	
<b>Name</b>	<b>Age</b>
Bill (Father) – Party Leader	46
Betty (Mother)	42
Sam (Son)	15
Joanne (Daughter)	13

The table opposite gives the details of one family who wish to book a **14 night** holiday at the **Paradise Apartments** starting on **Saturday 31 July**.

**1**

**a** Write down the *basic cost of accommodation* for:

(i) Bill \_\_\_\_\_

(ii) Betty \_\_\_\_\_

(iii) Sam \_\_\_\_\_

(iv) Joanne \_\_\_\_\_

**b** Is the holiday in Low, Medium or High Season? \_\_\_\_\_

**c** Find the total cost of the *low occupancy supplement* for the Jones family.

---



---



---

**d** Calculate the total cost of accommodation for the Jones' family holiday.

---



---



---



---



---



2 The Jones family decides to fly from **Birmingham Airport** on **Saturday 31 July**. Find the total cost for the family of:

a the flight supplements \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

b the UK departure tax \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

3 Find the total cost of **Insurance** for the Jones family.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

4 The Jones family book their holiday on 2<sup>nd</sup> February. State their **Early Booking Bonus**.

\_\_\_\_\_



**5** Use your answers to questions 1, 2, 3 and 4 to find the total cost of the Jones' family holiday.

---

---

---

---

---

---

---

---

---

---

**6** Find, for the Jones family, the cost of insurance as a percentage of the total cost of their holiday.

---

---

---

---

---

---



- 7 Joanne Jones uses the spreadsheet below to calculate the total cost of *accommodation* for the family's holiday, including the Early Booking Bonus.

	A	B	C	D
1	<b>Title</b>	<b>Surname</b>	<b>Forename</b>	<b>Basic Cost</b>
2	Mr	Jones	William	
3	Mrs	Jones	Betty	
4	Mr	Jones	Sam	
5	Miss	Jones	Joanne	
6			<b>Total Basic Cost</b>	
7			Early Booking Bonus	
8			Low Occupancy Supplement	
9			<b>Total Accommodation Cost</b>	

- a Which of these formulae could go in cell D6 to find the total basic cost? Tick any that are correct.

- (i) =D1+D2+D3+D4+D5
- (ii) =D2+D3+D4+D5
- (iii) =2\*D2+D4+D5
- (iv) =SUM(D1:D5)

- b Which of the following spreadsheet formulae could go in cell D9 to find the total accommodation cost? Tick any that are correct.

- (i) =D6-D7+D8
- (ii) =D6+D7-D8
- (iii) =D6-D7-D8
- (iv) =D6+D7+D8

